



Vernon Computer Source Implements "4 Ways to Go" Flexible Computer Rental and Technology Sourcing Solutions for Corporate Clients

Vernon Computer Source has implemented the "4 Ways to Go" computer technology sourcing program, which gives corporate clients flexible options when it comes to meeting their computer and technology needs

August 7, 2006 (Stamford, CT) -- Vernon Computer Source, a leading computer technology sourcing company, announces that it has implemented the "4 Ways to Go" program, which offers flexible computer rental and technology sourcing solutions that are uniquely designed to meet the pressing demands of today's fast-paced corporate environment. The "4 Ways to Go" program enables corporate clients to easily adjust the terms and conditions of their original rental and/or purchasing agreements as their equipment and technology sourcing needs change.

Whether it's a three month project that turns into a twelve month project or one successful tradeshow event that leads to five more, unforeseeable situations happen on a daily basis in today's hectic corporate environment and successful businesses must have the ability to quickly transition from one situation to the next. For companies that outsource their computer and peripheral technology needs, having the flexibility to modify their original rental or purchasing agreement at a moment's notice can save thousands of dollars in overhead and technology expenses.

"It's pure economics. In some situations, it's smarter financially to rent. In others, it makes more sense to buy. Because our customers' needs for sourcing equipment are constantly changing, we are committed to providing them the highest level of flexibility in the industry," says Anthony Randazzo, VP of Sales and Marketing at Vernon Computer Source.

In order to ensure success in an unpredictable corporate environment, business decision-makers need a computer technology sourcing partner that can change with them as their needs evolve. From equipment acquisition to disposal, Vernon Computer Source's "4 Ways to Go" computer rental and purchasing program is a comprehensive flexibility umbrella that gives corporate administrators the freedom to make on-the-spot decisions without incurring significant penalties or costs. With "4 Ways to Go," corporate customers have the option to purchase new or used equipment, enter into a computer rent-to-own agreement, rent short-term, or rent long-term. If the client's technology needs change, the client can modify the agreement at any time for any reason.

For example, if a project is suddenly extended several months and it now makes more financial sense to purchase the computer equipment than to rent it for the

duration of the project, corporate administrators can change their computer rental agreement to a purchasing contract with one quick phone call to Vernon Computer Source. Moreover, the "4 Ways to Go" program allows customers to return equipment early and offers a buy-back guarantee on selected equipment. Because different corporations have different needs and those needs are constantly changing, Vernon Computer Source aims to serve its clients with the industry's most flexible computer technology sourcing solutions.

About Vernon Computer Source

As a recognized leader in computer technology sourcing, Vernon Computer Source is committed to offering the broadest range of brand name computer and peripheral equipment under the most flexible terms in the industry. Vernon Computer Source constantly strives to serve each client with comprehensive, personalized service, providing a full range of integration and technical support services, including installation, full configuration of computers, and round-the-clock technical support. Whether serving a corporate client with long-term, project-oriented needs or providing event-oriented sourcing solutions for a tradeshow or corporate event, Vernon Computer Source has the products, the experience, and the unsurpassed expertise required to ensure success.